

SALES GUIDE

LIKE SHOPPING? LOVE OUTLETCITY!



4 SALES GUIDE

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OUTLETCITY METZINGEN

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SUCCESS FACTORS ONE OF THE LEADING OUTLETS IN EUROPE

OUTLETCITY METZINGEN is more than just the hometown of the famous Hugo Boss brand. Customers value the broad portfolio of more than 70 premium and luxury brands with savings of up to 70 % all year round (compared to the manufacturers' former recommended retail price if there is any). Tourists from all over the world enjoy the urban feel of the place, between idyllic half-timbered houses and award-winning modern architecture, and the array of top tourist attractions the region offers. Every year exciting and exclusive events attract thousands of enthusiastic visitors.

More than 3.5 million visitors a year from around 185 nations:

- ~ 40 % international customers
- ~ 25 % from Germany
- ~ 37 % from Baden-Wurttemberg
- 50 % of all Chinese visiting Baden-Wurttemberg also visit OUTLETCITY METZINGEN



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FLAGSHIP OUTLETS AND

AWARD-WINNING ARCHITECTURE

GUCCI









HISTORY

820		1972	1997/98	2001	2006	2011/12	2013
Construction of the first textile factories		Hugo Boss opens the first factory outlet in Metzingen	Opening of Joop!, Bally, Escada	Expansion of Hugo Boss factory outlet	The number of outlet stores climbs up to 40	Development of new areas for luxury brands	3.5 million customers per year & the number of outlet stores rises to over 60
of H	Establishment of the first Hugo Boss railors	Incooperation of Holy AG	decision to support factory outlets	openir	her store 2.5 mings of custor per ye Nike	omers the new	Over 70 outlet stores with premium and luxury brands
P			in city centre				



PLAN YOUR VISIT



Proximity to Stuttgart Airport and direct links to the motorway, trunk road and rail networks ensure a pleasant journey to OUTLETCITY METZINGEN for your customers.

International Airport / Trade Fair

Stuttgart Airport and Trade Fair are just 25 km from Metzingen. By hiring a car, taking a taxi or the Shopping Shuttle, OUTLETCITY METZINGEN can be reached in just 20 minutes via the B 27 and B 312.

😾 🛛 By rail

There are direct connections from Stuttgart to Metzingen every hour, the journey takes around 40 minutes. You can reach OUTLETCITY METZINGEN after a short walk through Metzingen's well-signposted, beautiful historic town centre.

🚔 By car

Via trunk roads B 27, B 28, B 312, B 313 and its proximity to the A 8 and A 81 motorways, OUTLETCITY METZINGEN is easy to reach after a short drive. You will find numerous, well-signposted car parks in town.

By coach

The centrally situated drop-off point for coach groups is the bus stop at Reutlinger Strasse 63 in the centre of OUTLETCITY METZINGEN. There are short-stay parking spaces for coaches and free coach parking next to car park P6.

Shopping Shuttle

Relaxed shopping begins with the journey: every Thursday, Friday and Saturday, 4 times daily, the Shopping Shuttle brings you conveniently from Stuttgart to OUTLETCITY METZINGEN and back.

Private Shopping Shuttle available on request.







URBAN SHOPPING AND WINE TRADITION

The picturesque Swabian town of Metzingen is situated in an impressive countryside of the Swabian Mountains biosphere reserve, nestled between vineyards and meadows scattered with fruit trees. The historic inner city with its half-timbered houses is a tempting place to take a stroll. Visitors of the cafés and restaurants are pampered by Swabian hospitality.

After shopping at OUTLETCITY METZINGEN, take a walk towards the nearby Kelternplatz and you will discover that wine growing has

played a very important role here for centuries. The Seven Wine Presses are a group of listed buildings housing both a wine-tasting bar and a viniculture museum, provide interesting insights into the world of the wine makers.

Accessible fruit-growing is practised in the idyllically situated Metzingen Museum of Fruit-Growing. Fascinating group tours with tastings of regional products turn a visit to the museum into an experience for the whole family.





EVENTS

Brands, styles and stars: a fascination with fashion comes in many guises. Whether 'Late Night Shopping', 'Sunday Shopping' or 'Winter Days', exclusive events throughout the year make fashion shopping in OUTLETCITY METZINGEN an experience for all senses.

For more shopping enjoyment special offers and discounts are also available at many events, as well as the extra-long opening hours! Enjoy this unique combination of premium and luxury shopping and exciting events.

OUTLETCITY METZINGEN offers the members of its community a variety of added values.

Register on **www.outletcity.com/member** and receive your personal invitation with great benefits: a welcome drink, an exclusive goody bag and additional savings.



CUSTOMER SERVICE

We will make your shopping trip perfect in every aspect.

Whether before or after shopping – the centrally located Tourist Information Office on Lindenplatz is always worth a visit. Friendly, multilingual staff welcomes you with a wide range of informative material and a wide choice of souvenirs and regional products. Ask for an OUTLETCITY METZINGEN gift card and let your family, friends or business partners enjoy a unique shopping experience.

Opening times Tourist Information and stores: Mon – Fri 10 am – 8 pm Sat 9 am – 8 pm

- Multilingual staff in stores and at the Tourist Information Office
- Brochures and website in different languages
- Free Wi-Fi
- Lockers in various sizes
- More than 3,500 parking spaces
- Mobile charging station
- Electronic vehicle charging station
- Kids Camp
- Loan of pushchairs and wheelchairs on request

Tourist Information Metzingen Lindenplatz 4 72555 Metzingen



KIDS CAMP

Third floor in the JOOP! building Opening Times: Fri Noon – 8 pm Sat 9 am – 8 pm For all those who prefer playing towards shopping, there is the OUTLETCITY METZINGEN Kids Camp. Children aged 3 to 12 are looked after attentively and lovingly by professionals while their parents can enjoy their shopping tour in perfect peace. This children's paradise is located in the heart of OUTLETCITY METZINGEN. There are also several outdoor play-grounds with imaginative, modern equipment, depending on the season.

SHOPPING SHUTTLE AND BUS SERVICE



- Our own Shopping Shuttle (5-star luxury coach) takes you from Stuttgart Airport/ Trade Fair and connected hotels to OUTLETCITY METZINGEN and back. Tour operators can take advantage of special net rates. The Shopping Shuttle runs from Thursday to Saturday, 4 times daily. Private Shopping Shuttle available on request.
- Various national and international bus connections to OUTLETCITY METZINGEN

Ticket Reservation Shopping Shuttle

- ONLINE
- www.outletcity.com/shoppingshuttle
- STUTTGART AIRPORT Tourist Information Terminal 3
- METZINGEN Tourist Information at Lindenplatz

More information: www.outletcity.com/arrival

TAX-FREE SHOPPING

Non-EU customers can save up to 19% with tax-free shopping. Well-trained and multilingual staff in our stores are delighted to assist international visitors.

HOW TO GET YOUR TAX REFUND

- 1. Get a tax-free form at the store.
- Before leaving the European Union, show the completed tax-free form at the Customs Office along with your purchases, the receipts and your passport to get a stamp.
- 3. Show the stamped tax-free form at the refund desk at the airport and have the VAT refunded in cash on the spot or credited to your credit card account.



More information: www.global-blue.com www.premiertaxfree.com





ADVANTAGES FOR TRAVEL TRADE

OUTLETCITY METZINGEN carries out in-depth tourism marketing, we work closely with industry associations such as the German National Tourist Board or the German Convention Bureau, have partnering agreements with international tour operators, airlines, hotels within the region and top tourist attractions such as the Mercedes-Benz Museum and the Porsche Museum.

B2B SECTION: www.outletcity.com/business

DIRECT SERVICE FOR TRAVEL TRADE: traveltrade@outletcity.com www.outletcity.com/traveltrade

- Multilingual information material about OUTLETCITY METZINGEN
- Free parking for coaches
- Restaurant vouchers for tour leaders and coach drivers
- Additional advantages for tour groups
- Net rates on the Shopping Shuttle
- Tailor-made individual packages for FIT/VIP
- Personalised consulting and tailor-made packages focused on the OUTLETCITY METZINGEN shopping experience
- Wide regional and international cooperation network (e.g. with hotels, museums, golf clubs, DB, tour operators, German Tourist Board, GCB)









ADVANTAGES FOR MICE AND CORPORATE CLIENTS

Located in a strong economic region with global players such as Bosch, Daimler, IBM and Porsche, close to the vibrant regional capital Stuttgart, its international airport and Stuttgart Trade Fair, make OUTLETCITY METZINGEN a favourite destination for international travellers.

FOR OUR CORPORATE GUESTS AND FOR INCENTIVES WE OFFER:

- Exclusive shopping benefits
- Personal reception at the Tourist Information

OPTIONAL:

- Guided tour through OUTLETCITY METZINGEN
- Private Shopping Shuttle available on request
- Additional supporting programme, e.g. winetasting, restaurant and hotel reservation, style guide, shopping consultation on request

FACTS AND FIGURES

SUCCESS FACTORS

- More than 70 premium and luxury brands reduced by up to 70% (compared to the manufacturers' former recommended retail price if there is any) all year round
- A unique urban shopping experience
- Flagship outlets with award-winning architecture
- Exclusive shopping destination for over 3.5 million visitors every year from all over the world
- One of the top ten cities for international customers shopping in Germany

LOCATION & HOW TO GET HERE

- Direct link to the motorway network: A 8 (Munich – Stuttgart),
- A 81 (Swiss border Stuttgart)
- 20 minutes by car from Stuttgart Airport and Trade Fair
- Around 2 hours from Munich, Frankfurt and Zurich by car
- Good connections to Deutsche Bahn rail network
- Shopping Shuttle from Stuttgart and various national and international bus connections
- Over 3,500 parking spaces with a dynamic parking guidance system and free coach parking

CUSTOMER SERVICES

- Tax-free shopping
- Tourist Information with multilingual staff and a broad selection of information material about OUTLETCITY METZINGEN and the region's top tourist attractions
- Professional childcare at Kids Camp
- Loan of pushchairs and wheelchairs on request
- Lockers in various sizes
- Style guide and shopping consultation, guided tours and programmes for groups on request
- Mobile charging station
- Electronic vehicle charging station

FOR BUSINESS PARTNERS

- Tourism expertise
- Regional and international partners in an extensive, cooperative network
- Global tourism and marketing activities
- Synergies for tourism partners
- Personalised consulting and tailor-made packages centred on the OUTLETCITY METZINGEN shopping experience
- B2B section on www.outletcity.com/business



TOURISTIC IMPRESSIONS



Mercedes-Benz Museum
 Christmas market Stuttgart
 Heidelberg Castle
 Porsche Museum
 Cannstatter Wasen fun fair
 Europa-Park amusement park

7 Hohenzollern Castle B TV tower Stuttgart D Lake Constance, Mainau Island
10 Ludwigsburg Castle II Baden-Baden Caracalla thermal spring II 'Bollenhut' Black Forest hat

HOW TO BECOME A PARTNER

LEGAL INFORMATION & PICTURE CREDITS

- Please complete the registration form: www.outletcity.com/registration or scan the following QR Code
- 2. Group registration:

Please send us an e-mail, containing the exact arrival date and time, a name list of the group as well as the name of the tour guide to **traveltrade@outletcity.com** at least 3 working days in advance (Monday to Friday).



INQUIRIES TO

traveltrade@outletcity.com or for further information www.outletcity.com/business



We plan and organise tour packages with attention to every detail. Personalised programme modules, such as winetasting in the old-world setting of historic Metzingen can be put end-to-end to create the perfect package. And not only your customers benefit from the broad array of offers. The tour leaders and coach drivers also have a wide range of services to look forward to when they get here.

More information: www.outletcity.com/tourism-team Christopher Futcher (S.19); Hotel Restaurant Schwanen (S.27 / 1); Stadt Metzingen (S.27 / 2); Daimler AG (S. 30 / 1); Stuttgart Marketing GmbH – Fotograf: Achim Mende (S. 30 / 2); Tourismus Marketing GmbH Baden-Württemberg – Fotograf: Achim Mende (S. 30 / 3); Porsche AG (S. 30 / 4); in.Stuttgart Veranstaltungsgesellschaft mbH & Co KG – Fotograf: Thomas Niedermüller (S. 30 / 5); Europa-Park GmbH Co. Mack KG (S. 30 / 6); Burg Hohenzollern (S. 31 / 7); Stuttgart Marketing GmbH (S. 31 / 8); Mainau GmbH (S. 31 / 9); Residenzschloss Ludwigsburg, LMZ-BW/Cohen (S. 31 / 10); CARASANA Bäderbetriebe GmbH (S. 31 / 11); Tourismus Marketing GmbH Baden-Württemberg (S. 31 / 12)



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